# financial statements as at 30 June 2016

ABN 87 112 051 457 | ACN 112 051 457

Inner Theory and annual for the





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The Directors present their report with the financial report of Westmont Aged Care Services Limited for the period ended 30 June 2016 and the auditor's report thereon.

#### Directors

The names of the Directors of Westmont Aged Care Services Limited at any time during or since the end of the financial year are:

| Name and Qualifications  | Age | Experience and Special Responsibilities   |
|--|-----|---|
| Trevor McLean<br>Bachelor of Commerce, Dip.<br>Financial Planning, FCPA, FAICD   | 73  | Director since 2009. Deputy Chairman 2012 - 2013. Chairman since 2013<br>Managing Director, MAPS Group Ltd 11 years.<br>Director Finance & Treasury, City of Melbourne 9 years<br>Money Broker, ANZ McCaughans 2 years<br>Assistant Treasurer Australia Post 3 years<br>Australian Defence Forces 9 years<br>Adviser in Vietnam 1 year  |
| Andrew McArthur Williams<br>Bachelor of Laws   | 64  | Director since 2004. Deputy Chairman since 2008.<br>Partner Warren Graham & Murphy Solicitors 12 years<br>Director Kell Moore Lawyers 22 years,<br>Nationally Accredited Mediator 5 years,<br>Andrew Williams Lawyer Consultant and Mediator 3 years  |
| Raymond Henry Snell  | 66  | Director & Inaugural Chairman of Westmont Aged Care Services Ltd from<br>2004 to 2013. Deputy Chairman since 2013.<br>Director & Chairman Huon Properties Pty Ltd since 1985 - current<br>Director & Chairman Snell Management Services Pty Ltd since 1985 -<br>current<br>Director & Chairman Snell Superannuation Pty Ltd since 1999 - current<br>Director EW Tipping Foundation 10 years. Chairman 4 years.<br>Managing Director, Inscorp Pty Ltd 9 years. |
| Eleanor Leoni Fitz<br>Master Degree Business (HM)<br>Grad. Dip.Ed.Admin, Dip. App. Sc<br>Food Services Teaching<br>Certificate<br>Work Place Trainer Certificate UK<br>Trade Certificates Catering<br>Management | 72  | Director since 2004. Company Secretary since 2012.<br>40 years Educational and Business Management experience<br>Food Services – Aged Care Consultant<br>International Vocational Education &Training Consultancy<br>Business Partner Transport Services<br>Tourism Services - Special Interest Cruises   |
| Neville Gordon Seymour   | 77  | Director since 2004. Deputy Chairman 2004 – 2008<br>21 years experience in local government as Councillor<br>and Shire President<br>20 years Gundowring CFA Captain<br>30 years President Dederang Reserve Committee<br>Many years on local and regional community and welfare committees<br>2014 Member of Country Racing Working Party (3 year appointment)<br>2016 Director, Wodonga Cemetery Trust  |



| Name and Qualifications  | Age | Experience and Special Responsibilities  |
|--|-----|--|
| Andrew Geoffrey Brown<br>Registered Nurse<br>Diploma of Management<br>Tertiary studies in Health Sciences<br>and Commerce<br>GAICD | 48  | Director since 2013.<br>29 years experience in the health industry - clinical,<br>management, project management and at executive level<br>in regional roles in health services in both public and<br>private sectors.<br>31/2 years Director of Quality and Clinical Governance<br>at Albury Wodonga Health.<br>Board Director Tallangatta Health Services and Chairman since 2012 -<br>2014<br>General Manager Client Services, Gateway Health - current |
| Angela Collins   | 56  | Director since 2013.<br>6 years Morses Newsagency<br>18 years Myer<br>7 years Elders Real Estate<br>4 years Councillor City of Wodonga (2 years as Deputy Mayor)<br>Fully licenced Real Estate Agent in NSW & Victoria<br>Ian Ritchie Real Estate 2010 - current   |

Directors have been in office since the start of the financial period to the date of this report unless otherwise stated.

The company secretary at the end of the financial year was Mrs Eleanor Fitz.

#### **Principal Activities**

The principal activity of the Company during the course of the year was the operation of aged and community care services.

#### **Operating Result**

The operating loss of the Company after income tax for the year ended 30 June 2016 was \$1,477,211 (2014/15 \$1,479,945 loss). Prior to the provision for depreciation the Company has a profit of \$287,413 (2014/15 \$439,648). The Company is exempt from income tax.

#### Dividends

As the Company is a limited company by guarantee and does not have share capital, no dividend is payable.

#### Significant Changes in the State of Affairs

In the opinion of the Directors there were no significant changes in the state of affairs that occurred during the financial period under review not otherwise disclosed in this report or the financial report.

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#### **Review of Operations**

Westmont Aged Care Services has continued to develop and operate a range of aged care, residential and community services for the people of Wodonga and the surrounding region in the 2015/16 financial year. The operation is divided into 4 distinct segments, Residential Aged Care, Assisted Living Apartments, Retirement Village and Community Care Operation. All segments, prior to depreciation, returned surpluses on their operations.

This financial year, the 40 Apartments continued to attain 100% occupancy, albeit for a short period, as a number of residents have taken the opportunity to move to the Homestead.

61 Village units (Villas) were constructed at 30 June 2016 with a further 12 under construction. It is envisaged that up to 123 two and three bedroom independent living villas will be occupied when the village is complete. Potentially 80 assisted living apartments (40 constructed to date) and 115 residential aged care beds may be operated on this site by this management team.

The Homestead (100 beds) residential aged care facility has maintained almost 100% occupancy throughout the year.

The Community Care component of the Westmont business has continued to grow steadily during the financial year. This unit is well placed to attract new business when changes to Community Care legislation commence in February 2017.

Funding levels from the Commonwealth Government are continually being monitored, and the maximising of this component of funding is the key to the ongoing success in the Residential Aged Care component of Westmont's operation. For Westmont's sound financial situation to continue, it is critical to maintain, and where possible, improve this funding.

The Board is confident of continued positive financial results with prudent fiscal management.





#### **Directors Meetings**

The number of meetings of Directors (including meetings of Committees of Directors) held during the year and the number of meetings attended by each Director are as follows:

| Directors  |      | Board of G | iovernanc         | e       | Devel | oject<br>opment<br>oup | Mar  | keting   | Financ | e & Audit |      | cutive<br>neration | -    | nical<br>mance |
|------------|------|------------|-------------------|---------|-------|------------------------|------|----------|--------|-----------|------|--------------------|------|----------------|
|            | Held | Attended   | Approved<br>Leave | Apology | Held  | Attended               | Held | Attended | Held   | Attended  | Held | Attended           | Held | Attended       |
| T McLean   | 10   | 10         |                   |         | 4     | 4                      |      |          | 6      | 6         | 2    | 2                  |      |                |
| A Williams | 10   | 7          |                   | 3       | 4     | 4                      |      |          |        |           | 2    | 2                  |      |                |
| R Snell    | 10   | 10         |                   |         | 4     | 4                      |      |          | 6      | 6         | 2    | 2                  |      |                |
| E Fitz     | 10   | 8          | 2                 |         |       |                        | 1    | 1        |        |           | 2    | 2                  |      |                |
| N Seymour  | 10   | 10         |                   |         |       |                        | 1    | 1        |        |           |      |                    |      |                |
| A Brown    | 10   | 10         |                   |         |       |                        |      |          | 5      | 5         |      |                    | 3    | 3              |
| A Collins  | 10   | 8          |                   |         |       |                        |      |          |        |           |      |                    |      |                |



#### Indemnification and insurance of Directors and Officers

During the year, a premium was paid in respect of a contract insuring directors and officers of the Company against liability.

The officers of the Company covered by insurance contract include the directors, executive officers, secretary, and employees.

In accordance with the normal commercial practice, disclosure of the total amount of premium payable under, and the nature of the liabilities covered by, the insurance is prohibited by a confidentiality clause in the contract.

The Company has not indemnified its auditors.

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

#### Auditor's Independence Declaration

A copy of the auditor's independence declaration prepared in accordance with the Corporations Act 2001 and the Australian Charities and Not-for-profits Commission Act 2012 has been provided to the Directors.

Signed in accordance with a resolution of the Board of Directors:

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Trevor McLean, Director

Dated this 19th day of September 2016.



# Statement Of Financial Position as at 30 June 2016

|                               | NOTE | 2016       | 2015       |
|-------------------------------|------|------------|------------|
|                               |      | \$         | \$         |
| CURRENT ASSETS                |      |            |            |
| Cash and cash equivalents     | 2    | 2,759,643  | 977,852    |
| Trade & Other Receivables     | 3    | 1,782,012  | 3,585,303  |
| TOTAL CURRENT ASSETS          | 19   | 4,541,655  | 4,563,155  |
|                               |      |            |            |
| NON-CURRENT ASSETS            |      |            |            |
| Property, plant and equipment | 4    | 52,123,463 | 45,091,966 |
| TOTAL NON-CURRENT ASSETS      |      | 52,123,463 | 45,091,966 |
| TOTAL ASSETS                  |      | 56,665,118 | 49,655,121 |
|                               |      |            |            |
| CURRENT LIABILITIES           |      |            |            |
| Trade & Other Payables        | 5    | 4,193,157  | 3,017,673  |
| Short Term Provisions         | 6    | 855,027    | 757,230    |
| TOTAL CURRENT LIABILITIES     | 19   | 5,048,184  | 3,774,903  |
|                               |      |            |            |
| NON-CURRENT LIABILITIES       |      |            |            |
| Other                         | 7    | 35,913,004 | 31,093,935 |
| Long Term Provisions          | 6    | 462,090    | 198,470    |
| TOTAL NON-CURRENT LIABILITIES |      | 36,375,094 | 31,292,405 |
|                               |      |            |            |
| TOTAL LIABILITIES             |      | 41,423,278 | 35,067,308 |
|                               |      |            |            |
| NET ASSETS                    |      | 15,241,840 | 14,587,813 |
|                               |      |            |            |
| EQUITY & RESERVES             |      |            |            |
| Retained earnings             |      | 1,501,708  | 2,374,454  |
| Asset Revaluation Reserve     |      | 13,740,132 | 12,213,359 |
|                               |      |            |            |
| TOTAL EQUITY                  |      | 15,241,840 | 14,587,813 |



# Statement Of Changes in Equity for the year ended 30 June 2016

|   | NOTE | Retained<br>Earnings | Asset<br>Revaluation<br>Reserve | Total<br>\$  |
|---|------|----------------------|---------------------------------|--------------|
| Balance at 30 June 2014                       |      | 2,298,554            | 11,145,311                      | 13,443,865   |
| Profit (loss) attributable to entity for year |      | ( 1,075,354)         |                                 | ( 1,075,354) |
| Surplus arising on revaluation                | 4(b) |                      | 2,219,302                       | 2,219,302    |
| Transfer to Retained Earnings                 | 4(c) | 1,151,254            | ( 1,151,254)                    | -            |
|   |      |                      |                                 |              |
| Balance at 30 June 2015                       |      | 2,374,454            | 12,213,359                      | 14,587,813   |
|   |      |                      |                                 |              |
| Profit (loss) attributable to entity for year |      | ( 1,387,883)         |                                 | ( 1,387,883) |
| Surplus arising on revaluation                | 4(b) |                      | 2,041,910                       | 2,041,910    |
| Transfer to Retained Earnings                 | 4(c) | 515,137              | (515,137)                       | -            |
|   |      |                      |                                 |              |
| Balance at 30 June 2016                       |      | 1,501,708            | 13,740,132                      | 15,241,840   |



# Statement of Profit or Loss and Other Comprehensive Income For the year ended 30 June 2016

|  | NOTE        | 2016          | 2015          |
|--|-------------|---------------|---------------|
|  |             | \$            | \$            |
| Revenue  | 9(a) & 9(b) | 12,893,503    | 11,861,883    |
|  |             |               |               |
| Employee benefits expense  |             | ( 9,134,494)  | ( 8,181,719)  |
| Catering Services  |             | (578,679)     | ( 548,962)    |
| Maintenance  |             | (284,510)     | (260,812)     |
| Utilities  |             | ( 234,899)    | (293,854)     |
| Finance Costs  |             | ( 97,564)     | ( 57,974)     |
| Transfers to Provisions for uplift repayments                    | 5           | ( 140,490)    | ( 123,931)    |
| Other expenses from ordinary activities                          |             | ( 2,135,454)  | ( 1,954,983)  |
| Total Expenses   | 11          | ( 12,606,090) | ( 11,422,235) |
| Operating Profit or (Loss) before Depreciation and Provision     |             |               |               |
| for Impairment and Capital Revenue                               |             | 287,413       | 439,648       |
| Government Capital Funding & Rebates                             | 9(c)        | 89,328        | 404,591       |
| Profit or (Loss) before Depreciation                             |             | 376,741       | 844,239       |
| Depreciation   |             | ( 1,764,624)  | ( 1,919,593)  |
| Net profit or (loss) for the year before income tax              | 13          | ( 1,387,883)  | ( 1,075,354)  |
|  |             |               |               |
| Income tax expense   |             | -             | -             |
| Net profit or (Loss) for the year                                |             | ( 1,387,883)  | ( 1,075,354)  |
| Other comprehensive income                                       |             |               |               |
| Net gain on revaluation of non-current assets                    | 4(b)        | 2,041,910     | 2,219,302     |
| Total comprehensive income (loss) attributable to members equity |             | 654,027       | 1,143,948     |



# Statement of Cash Flows for the year ended 30 June 2016

|  | 2016         | 2015         |
|--|--------------|--------------|
| Orah Elawa fuana Oranatina Antivitian          | \$           | \$           |
| Cash Flows from Operating Activities           |              |              |
| Receipts                                       |              |              |
| Client & Residential Fees                      | 3,740,712    | 3,341,688    |
| Commonwealth Government service fees           | 5,758,508    | 5,380,342    |
| State Government service fees                  | 2,081,837    | 2,019,030    |
| Interest                                       | 123,486      | 58,340       |
| Coffee Shop                                    | 89,895       | 78,663       |
| Transitional Care Program                      | 155,309      | 144,847      |
| Other income                                   | 135,475      | 119,850      |
| Payments                                       |              |              |
| Employee benefits paid                         | ( 8,725,857) | ( 7,978,998) |
| Suppliers                                      | ( 3,176,990) | (3,010,219)  |
| Net Cash From / (Used In) Operating Activities | 182,375      | 153,543      |
| Cash Flows from Investing Activities           |              |              |
| Proceeds from disposal of assets               | -            | 123,752      |
| Funding for Capital Acquisitions               | 89,328       | 212,591      |
| Construction works in progress – Buildings     | ( 6,579,367) | ( 4,594,750) |
| Purchases of plant & equipment                 | ( 174,844)   | ( 545,028)   |
|  | ( 6,664,883) | ( 4,803,435) |
| Cash Flows from Financing Activities           |              |              |
| Apartment lease premiums received              | 2,532,300    | 1,637,700    |
| Apartment lease premiums repaid                | (2,333,325)  | ( 1,481,271) |
| Accommodation bonds & RAD's * rec'd            | 4,786,688    | 2,993,298    |
| Accommodation bonds repaid                     | ( 4,111,384) | ( 2,147,263) |
| Villa lease premiums received                  | 8,579,958    | 4,106,560    |
| Villa lease premiums repaid                    | (1,189,938)  | (273,317)    |
|  | 8,264,299    | 4,835,707    |
| Net Increase / (Decrease) in Cash Funds        | 1,781,791    | 185,815      |
| Cash Funds at Beginning of Period              | 977,852      | 792,037      |
|  |              |              |
| Cash Funds at End of Year                      | 2,759,643    | 977,852      |

\* RAD = Refundable Accommodation Deposit



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### Notes to the Statement of Cash Flows

#### (a) Reconciliation of cash

For the purposes of the Statement of Cash Flows, the Directors consider cash to include Cash on Hand, Cash at Bank and Term Deposits net of Bank Overdraft. Cash at the end of the reporting period as shown in the Statement of Cash Flows is reconciled to the related items in the Balance Sheet as follows:-

|                                   | 2016      | 2015    |
|-----------------------------------|-----------|---------|
|                                   | \$        | \$      |
| Cash on hand                      | 2,650     | 2,050   |
| Cash at bank and on term deposits | 2,756,993 | 975,802 |
| Cash at end of year               | 2,759,643 | 977,852 |

#### (b) Reconciliation of Net Cash Provided By Operating Activities to Operating Result

| Net profit /(loss) for the year before capital funding  | ( 1,387,883) | ( 1,075,354) |
|---|--------------|--------------|
| Government Capital Funding & Rebates                    | ( 89,328)    | ( 404,591)   |
| Net Profit /Loss for year                               | ( 1,477,211) | ( 1,479,945) |
| Items not involving cash flow in operating result       |              |              |
| Depreciation  | 1,764,624    | 1,919,593    |
| Provision for uplift repayments                         | 140,490      | 123,931      |
| Profit on sale of assets                                | -            | (35,859)     |
| Employee entitlements provided                          | 361,417      | 161,285      |
| Retentions - accommodation bonds                        | (60,554)     | ( 110,954)   |
| Absorbed Fees against accommodation bonds               | ( 32,194)    | ( 31,343)    |
| Retentions – lease premiums (Apartments)                | (245,041)    | (269,358)    |
| Retentions – lease premiums (Villas)                    | ( 437,903)   | (274,462)    |
| Change in assets and liabilities                        |              |              |
| Increase in payables                                    | 235,593      | 198,124      |
| (Increase) in resident fees receivable                  | ( 60,143)    | ( 13,204)    |
| Decrease / (Increase) in other receivables              | ( 50,122)    | (69,249)     |
| Increase in unexpended future development contributions | 43,419       | 34,984       |
| Net cash provided by / (Used in) Operating Activities   | 182,375      | 153,543      |



#### 1. Statement of Significant Accounting policies

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations of the Australian Accounting Standard Board), the requirements of the Corporations Act 2001 and the Australian Charities and Not-for-profits Commission Act 2012.

Westmont Aged Care Services Limited is a not-for-profit entity for financial reporting purposes under the Australian Accounting Standards and the Australian Charities and Not-for-profits Commission Act 2012. The company is limited by guarantee, incorporated and domiciled in Australia.

The following is a summary of the material accounting policies adopted by the company in the preparation of the financial statements.

The accounting policies have been consistently applied, unless otherwise stated.

#### **Reporting Basis and Conventions**

The financial statements have been prepared on an accrual basis and are based on historical costs modified, where applicable, by the revaluation of selected non-current assets and financial liabilities for which the fair value basis of accounting has been applied.

#### (a) Property Plant and Equipment

Each class of property, plant and equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses.

#### **Plant and Equipment**

Plant and equipment is measured on the cost basis less depreciation and impairment losses.

The carrying amount of plant and equipment is reviewed annually by the Board to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the asset's employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining recoverable amounts.



#### Depreciation

Depreciation has been provided on depreciable assets so as to allocate the cost (or valuation) over their remaining estimated useful lives using the straight line or diminishing methods of depreciation as deemed appropriate.

The following average rates of depreciation have been applied:

|  | 2016  | 2015  |
|--|-------|-------|
|  |       |       |
| Buildings and improvements                   | 2.5%  | 2.5%  |
| Plant, Equipment, Improvements & Furnishings | 10.0% | 10.0% |
| Motor Vehicles                               | 15.0% | 15.0% |

The assets residual values and useful lives are reviewed and adjusted, if appropriate, at each balance date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains are included in the income statement. When valued assets are sold, amounts included in the revaluation relating to that asset are transferred to retained earnings.

#### (b) Impairment of Assets

At each reporting date, the Board reviews the carrying values of its tangible and intangible assets to determine whether there is any indication that those assets have been impaired.

The Board has subsequently requested that a valuation of the facility be undertaken to ensure the true value of the facilities tangible and intangible assets are reflected at their true carrying value.

If such an indication exists, the recoverable amount of the assets, being the higher value of the assets fair value less costs to sell and value-in-use, is compared to the assets carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the income statement.

Where it is not possible to estimate the recoverable amount of the individual asset, the Board estimates the recoverable amount of the cash-generating unit to which the asset belongs.

#### (c) Employee Benefits

Provision is made for the company liability for the employee benefits arising from the services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus on-costs.

Employee benefits payable later than one year have been measured at the present value of the estimated future cash flows to be made for those benefits.



#### (d) Income Tax

The company is an approved Public Benevolent Institution and, as such, is exempt from Income Tax.

#### (e) Revenue

Grant revenue is recognised in the income statement when it is controlled. When there are conditions attached to grant revenue relating to the use of those grants for specific purposes it is recognised in the balance sheet as a liability until such conditions are met or services provided.

Interest revenue is recognised on a proportionate basis taking into account the interest rates applicable to the financial assets.

Revenue from the rendering of services is recognised upon delivery of the service to the customer.

All revenue is stated net of the amount of goods and services tax (GST).

|   | 2016      | 2015      |
|---|-----------|-----------|
|   | \$        | \$        |
| 2. Cash and Cash Equivalents                        |           |           |
| Cash on hand  | 2,650     | 2,050     |
| Cash at bank and on term deposits                   | 2,756,993 | 975,802   |
|   | 2,759,643 | 977,852   |
|   |           |           |
| 3. Trade and other receivables                      |           |           |
| Refundable Accommodation Deposits/ Bonds receivable | -         | 1,335,500 |
| Apartment Lease premiums receivable                 | -         | 2,300     |
| Village Lease premiums receivable                   | 1,377,752 | 1,953,510 |
| Homestead Resident fees & other receivables         | 18,534    | 23,019    |
| Community Care (incl HACC) receivables              | 150,877   | 86,249    |
| Prepayments   | 63,863    | 63,696    |
| GST Refund  | 98,026    | 49,339    |
| Other receivables                                   | 72,959    | 71,691    |
|   | 1,782,012 | 3,585,303 |

#### Accounts Receivable Analysis

|                             |              |                         | Overdue but not i | mpaired    |           |
|-----------------------------|--------------|-------------------------|-------------------|------------|-----------|
|                             | Gross Amount | Within Trading<br>Terms | 30-60 days        | 61-90 days | > 90 days |
| Homestead Resident Fees     | 18,534       | 8,740                   | 90                | 560        | 9,144     |
| Community Care Client Fees  | 150,877      | 27,113                  | 8,144             | 19,400     | 96,220    |
| Lease Premiums - Apartments | -            | -                       | -                 | -          | -         |
| - Villas                    | 1,377,752    | 334,000                 | -                 | 367,207    | 676,545   |
| Other receivables           | 72,959       | 60,236                  | 1,223             | 1,500      | 10,000    |



| 4. Pr | operty, Plant & Equipment   | 2016<br>\$ | 2015<br>\$ |
|-------|---|------------|------------|
| (a)   | Baranduda Aged Care facility at independent valuation 30 June<br>2016 (2015 - independent valuation 30 June 2015) Refer Note 4(b) | 51,656,236 | 44,657,398 |
|       | Motor vehicles, at cost   | 453,385    | 453,385    |
|       | Less accumulated depreciation   | ( 209,246) | (156,782)  |
|       | Leasehold improvements  | 55,310     | 55,310     |
|       | Less accumulated depreciation   | ( 3,867)   | -          |
|       | Construction works in progress, at cost   | 171,645    | 82,655     |
|       |   | 52,123,463 | 45.091.966 |

#### (b) Reconciliation of Movements

|                              | Land      | Buildings & Land<br>Improvements | Building Plant &<br>Equipment | Plant, Equipment<br>& Fittings | Total Revalued<br>Assets<br>(2) (3) | Construction<br>works in progress,<br>at cost | Motor Vehicles,<br>at cost | Leasehold<br>Improvements | Total        |
|------------------------------|-----------|----------------------------------|-------------------------------|--------------------------------|-------------------------------------|---|----------------------------|---------------------------|--------------|
| Carrying value at 30.06.2015 | 4,565,000 | 34,086,358                       | 4,056,088                     | 1,949,952                      | 44,657,398                          | 82,655  | 296,603                    | 55,310                    | 45,091,966   |
| Additions                    |           | 5,720,965                        | 769,412                       | 174,844                        | 6,665,221                           | 88,990  | -                          |                           | 6,754,211    |
| Transfers                    |           |                                  |                               |                                |                                     |   |                            |                           | -            |
| Retirements                  |           |                                  |                               |                                |                                     |   |                            |                           | -            |
| Revaluation increments       | 534,000   | 1,507,910                        |                               |                                | 2,041,910                           |   |                            |                           | 2,041,910    |
| Depreciation                 |           | (940,344)                        | (429,674)                     | (338,275)                      | ( 1,708,293)                        |   | ( 52,464)                  | (3,867)                   | ( 1,764,624) |
| Carrying value at 30.06.2016 | 5,099,000 | 40,374,889                       | 4,395,826                     | 1,786,521                      | 51,656,236                          | 171,645                                       | 244,139                    | 51,443                    | 52,123,463   |

(1) The revaluation of Buildings & Land Improvements incorporates bed approvals pertaining to the facility.

(2) Westmont's Aged Care Facility at Baranduda was independently valued at 30 June 2016 at \$51,656,236 (30 June 2015 at \$44,657,398). The valuations were carried out by Nelson Partners Australia Pty Ltd, Certified Practising Valuers. The valuations were performed as a going concern basis, and included the land, buildings and improvements, plant and equipment and bed approvals pertaining to the facility.

(3) The Directors have allocated the total revalued amount of the Facility of \$51,656,236 over the specific asset classifications for accounting purposes.

(c) In accordance with paragraph 41, AASB 116, Property Plant & Equipment, the difference between depreciation based on the revalued carrying amount of the asset and depreciation based on the asset's original cost, has been transferred to Retained Earnings from the Asset Revaluation Reserve.

|  | 2016<br>\$ | 2015<br>\$ |
|--|------------|------------|
| 5. Trade and other payables                                      |            |            |
| Trade creditors  | 205,748    | 221,709    |
| Capital Creditors  | 398,088    | 254,236    |
| Other creditors and accruals                                     | 334,519    | 226,816    |
| Accommodation Deposits & Lease Premiums payable                  |            |            |
| - Residential Aged Care - Bonds & Deposits (Homestead)           | 2,623,912  | 1,394,656  |
| - Lease Premiums (Apartments)                                    | 225,400    | 409,787    |
| - Lease Premiums (Village)                                       | -          | 288,888    |
| Refurbishments uplift repayments on vacation by leasee provision |            |            |
| - Village  | 264,421    | 123,931    |
| Unexpended future replacement contributions                      |            |            |
| - Apartments   | 94,770     | 74,272     |
| - Village  | 46,299     | 23,378     |
|  | 4,193,157  | 3,017,673  |
| 6. Provisions  |            |            |
| Annual leave accrued - employees                                 | 486,917    | 455,560    |
| Provision for long service leave - employees                     | 830,200    | 500,140    |
|  | 1,317,117  | 955,700    |
| Current portion  | 855,027    | 757,230    |
| Non current portion  | 462,090    | 198,470    |
|  | 1,317,117  | 955,700    |

**Employee Provisions** 

Employee provisions represent amounts accrued for annual leave and long service leave.

The current portion for this provision includes the total amount accrued for annual leave entitlements and the amounts accrued for long service leave entitlements that have vested due to employees having completed the required period of service.

Based on past experience, the company does not expect the full amount of annual leave or long service leave balances classified as current liabilities to be settled within the next 12 months. However these amounts must be classified as current liabilities since the company does not have an unconditional right to defer the settlement of these amounts in the event employees wish to use their leave entitlement.

The non-current portion for this provision includes amounts accrued for long service leave entitlements that have not yet vested in relation to those employees who have not yet completed the required period of service.



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# Notes To And Forming Part Of The Financial Statements for the year ended 30 June 2016

|       |  | 2016             | 2015       |
|-------|--|------------------|------------|
|       |  | \$               | \$         |
| 7. 01 | ther   |                  |            |
|       | Residential Aged Care - Bonds & Deposits                   | 9,457,171        | 11,439,370 |
|       | Lease premiums   |                  |            |
|       | Apartments   | 8,208,583        | 8,072,562  |
|       | Village  | 18,247,250       | 11,582,003 |
|       |  | 35,913,004       | 31,093,935 |
|       |  |                  |            |
| 8. Fi | nancial liabilites - Borrowings                            |                  |            |
|       | Secured  |                  |            |
|       | Borrowings bankers - current portion                       | -                | -          |
|       | Borrowings bankers - non current portion                   | -                | -          |
|       |  | _                |            |
|       |  |                  |            |
| 9. Re | evenue   |                  |            |
| (a)   | Operating Revenue  |                  |            |
|       | Client & Residential fees                                  |                  |            |
|       | - Residential Aged Care (Homestead)                        | 2,063,319        | 1,857,993  |
|       | - Apartments   | 647,330          | 643,862    |
|       | - Village  | 246,734          | 156,155    |
|       | - Brokerage Services                                       | 473,148          | 361,453    |
|       | - Home & Community Care (HACC)                             | 370,324          | 335,429    |
|       | Government service fees                                    |                  |            |
|       | - Residential Aged Care (Homestead)                        | 5,628,332        | 5,280,013  |
|       | - Brokerage Services                                       | 130,176          | 100,329    |
|       | - Home & Community Care (HACC)                             | 2,081,837        | 2,019,030  |
|       | Bond Retentions & Deferred Lease Premiums                  |                  |            |
|       | - Residential Aged Care (Homestead)                        | 61,477           | 120,427    |
|       | - Apartments   | 245,767          | 269,358    |
|       | - Village  | 440,894          | 273,317    |
|       | Transitional Care Program                                  | 155,309          | 144,847    |
|       |  | 12,544,647       | 11,562,213 |
| (1.)  |  |                  |            |
| (b)   | Other Revenue  | 123,486          | 50 010     |
|       | Interest received<br>Coffee Shop                           |                  | 58,340     |
|       | •  | 89,895           | 78,663     |
|       | Donations<br>Other (incl Net Proceeds from sale of Assets) | 1,925<br>133,550 | 3,317      |
|       | Other (moniver Froceeds from Sale Of Assets)               |                  | 159,350    |
|       |  | 348,856          | 299,670    |
|       | Total Operating Revenue                                    | 12,893,503       | 11,861,883 |
|       |  |                  |            |

|     |                                       | 2016<br>\$ | 2015<br>\$ |
|-----|---------------------------------------|------------|------------|
| (c) | Government Capital Funding & Rebates  |            |            |
|     | Grant - Power Generator               | -          | 107,620    |
|     | Solar Transmission Certificates       | 20,000     | 39,664     |
|     | Home & Community Care Capital funding | 69,328     | 257,307    |
|     |                                       |            |            |
|     | Total Government Capital & Rebates    | 89,328     | 404,591    |

#### **10. Related Party Disclosures**

#### (a) Directors

The following persons acted as Directors of the Company during the period.

| Andrew Brown             | Neville Seymour |
|--------------------------|-----------------|
| Angela Collins           | Ray Snell       |
| Eleanor Fitz             | Andrew Williams |
| Trevor McLean (Chairman) |                 |

#### **Related Party Transactions**

Transactions with Directors or their interests:

The Directors did not receive any remuneration during the year.

There were no transactions with Directors or their related interests during the reporting period.

#### 11. Segment Reporting / Entity Details

Westmont Aged Care Services Ltd operates a community owned not for profit business in the City of Wodonga, servicing surrounding areas and incorporates residential aged care, respite care, assisted living units, independant living villas and community care.

The registered office is 91 Hume Street, Wodonga, Victoria, 3690. The principal place of business is 265 Baranduda Boulevard, Baranduda, Victoria, 3691.

| Financial Statements |                 |
|----------------------|-----------------|
| Of The               | 1e 2016         |
| and Forming Part (   | Ir ended 30 Jur |
| Notes To And         | for the year e  |

# 11. (a) Assets and liabilities and income and expenses by segment are set out below:

|                             | <b>Residential Aged Care</b> | Aged Care  | Apartments | nents      | Village    | ge         | Community  | unity      | Total      | al         |
|-----------------------------|------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
|                             | 2016<br>\$                   | 2015<br>\$ | 2016<br>\$ | 2015<br>\$ | 2016<br>\$ | 2015<br>\$ | 2016<br>\$ | 2015<br>\$ | 2016<br>\$ | 2015<br>\$ |
| Assets                      |                              |            |            |            |            |            |            |            |            |            |
| Cash & cash equivalents     | 1,562,125                    | 778,493    | 94,770     | 74,271     | 800,369    | 23,378     | 302,379    | 101,710    | 2,759,643  | 977,852    |
| Trade & other receivables   | 253,382                      | 1,543,244  | I          | 2,300      | 1,377,752  | 1,953,510  | 150,878    | 86,249     | 1,782,012  | 3,585,303  |
| Property, plant & equipment | 20,593,822                   | 21,610,682 | 9,600,000  | 8,287,398  | 21,695,378 | 15,002,656 | 234,263    | 191,230    | 52,123,463 | 45,091,966 |
| Total Assets                | 22,409,329                   | 23,932,419 | 9,694,770  | 8,363,969  | 23,873,499 | 16,979,544 | 687,520    | 379,189    | 56,665,118 | 49,655,121 |
| Liabilities                 |                              |            |            |            |            |            |            |            |            |            |
| Trade & other payables      | 2,958,939                    | 1,843,180  | 368,885    | 484,059    | 799,615    | 690,434    | 65,718     |            | 4,193,157  | 3,017,673  |
| Provisions                  | 1,317,117                    | 955,700    |            |            |            |            |            |            | 1,317,117  | 955,700    |
| Accommodation bonds / RAD's | 9,457,171                    | 11,439,370 |            |            |            |            |            |            | 9,457,171  | 11,439,370 |
| Lease premiums              |                              |            | 8,208,583  | 8,072,562  | 18,247,250 | 11,582,003 |            |            | 26,455,833 | 19,654,565 |
| Total Liabilities           | 13,733,227                   | 14,238,250 | 8,577,468  | 8,556,621  | 19,046,865 | 12,272,437 | 65,718     |            | 41,423,278 | 35,067,308 |
| Net Assets                  | 8,676,102                    | 9,694,169  | 1,117,302  | ( 192,652) | 4,826,634  | 4,707,107  | 621,802    | 379,189    | 15,241,840 | 14,587,813 |



| cial Statements    |            |
|--------------------|------------|
| Of The Financial   | 2016       |
| and Forming Part ( | a 30 June  |
| o And For          | year ended |
| Notes T            | for the y  |

# 11. (b) Segment Revenues & Expenses:

|  | Residential Aged Care | Aged Care  | Apartments | ients      | Village    | ge         | Community  | unity      | Total                   | al          |
|--|-----------------------|------------|------------|------------|------------|------------|------------|------------|-------------------------|-------------|
|  | 2016<br>\$            | 2015<br>\$ | 2016<br>\$ | 2015<br>\$ | 2016<br>\$ | 2015<br>\$ | 2016<br>\$ | 2015<br>\$ | 2016<br>\$              | 2015<br>\$  |
| Revenue                                      |                       |            |            |            |            |            |            |            |                         |             |
| Government services fees                     | 5,628,332             | 5,280,013  |            |            |            |            | 2,212,013  | 2,119,359  | 7,840,345               | 7,399,372   |
| Client & Resident fees                       | 2,063,319             | 1,857,993  | 647,330    | 643,862    | 246,734    | 156,155    | 843,472    | 696,882    | 3,800,855               | 3,354,892   |
| Transitional Care                            | 155,309               | 144,847    |            |            |            |            |            |            | 155,309                 | 144,847     |
| Bond & lease premium retentions              | 61,477                | 120,427    | 245,767    | 269,358    | 440,894    | 273,317    |            |            | 748,138                 | 663,102     |
| Interest received                            | 98,608                | 43,348     | 11,805     | 6,065      | 13,073     | 8,927      |            |            | 123,486                 | 58,340      |
| Other revenue                                | 151,034               | 165,502    | 12,722     | 4,117      | 3,865      | 1,506      | 57,749     | 70,205     | 225,370                 | 241,330     |
| Total Revenue                                | 8,158,079             | 7,612,130  | 917,624    | 923,402    | 704,566    | 439,905    | 3,113,234  | 2,886,446  | 12,893,503              | 11,861,883  |
| Operating expenses                           |                       |            |            |            |            |            |            |            |                         |             |
| Resident & Client Care                       | 4,143,993*            | 3,724,042  | 28,735     | 25,262     | 400        | 1,031      | 2,590,463  | 2,432,095  | 6,763,591               | 6,182,430   |
| Catering Services                            | 1,486,208*            | 1,326,630  | 310,545    | 324,669    |            |            |            |            | 1,796,753               | 1,651,299   |
| Domestic Services                            | 819,203*              | 690,564    | 190,647    | 210,745    | 39,488     | 39,289     |            |            | 1,049,338               | 940,598     |
| Maintenance & Grounds                        | 427,397               | 484,944    | 164,862    | 156,482    | 162,126    | 45,821     | 122,878    | 121,267    | 877,263                 | 808,514     |
| Utilities                                    | 142,068               | 176,688    | 51,940     | 74,092     | 66,521     | 28,640     |            |            | 260,529                 | 279,420     |
| Administration                               | 793,114               | 720,362    | 106,867    | 110,876    | 106,782    | 129,081    | 212,670    | 174,589    | 1,219,433               | 1,134,908   |
| Finance costs                                | 13,565                | 13,500     | 4,500      | 4,412      | 6,300      | 6,300      |            |            | 24,365                  | 24,212      |
| Corporate                                    | 281,824               | 125,220    | 30,658     | 30,446     | 29,195     | 35,320     | 82,790     | 48,178     | 424,467                 | 239,164     |
| Resident contributions & repayment provision | 2,442                 | 2,775      | 20,498     | 20,847     | 167,411    | 138,068    |            |            | 190,351                 | 161,690     |
| Depreciation                                 | 948,783               | 1,016,195  | 274,587    | 498,709    | 472,557    | 346,065    | 68,697     | 58,624     | 1,764,624               | 1,919,593   |
| Total expenses                               | 9,058,597             | 8,280,920  | 1,183,839  | 1,456,540  | 1,050,780  | 769,615    | 3,077,498  | 2,834,753  | 14,370,714              | 13,341,828  |
| Profit or (loss) before capital funding      | (900,518)             | (668,790)  | (266,215)  | ( 533,138) | (346,214)  | (329,710)  | 35,736     | 51,693     | (1,477,211) (1,479,945) | (1,479,945) |
| Capital Funding & Rebates                    | 20,000                | 107,620    |            |            |            | 34,360     | 69,328     | 262,611    | 89,328                  | 404,591     |
| Profit or (loss) after capital funding       | (880,518)             | (561,170)  | (266,215)  | ( 533,138) | ( 346,214) | ( 295,350) | 105,064    | 314,304    | (1,387,883)             | (1,075,354) |

\* includes a once off adjustment to Long service leave provision of \$268,980 and distributed as follows: Resident & Client Care \$172,830, Catering Services \$61,984 and Domestic Services \$34,166

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#### 12. Financial Risk Management

Interest rate exposure and market values.

|                                    | Floating Int | erest Rate | Non Interest<br>Bearing | Total        | Market<br>Value |
|------------------------------------|--------------|------------|-------------------------|--------------|-----------------|
|                                    | > 1 year     | 1–2 years  |                         |              |                 |
| Financial Assets                   |              |            |                         |              |                 |
| Cash at bank & on hand             | 2,756,993    | -          | 2,650                   | 2,759,643    | 2,759,643       |
| Trade & other receivables          | -            | -          | 1,782,012               | 1,782,012    | 1,782,012       |
| Total Financial Assets             | 2,756,993    | -          | 1,784,662               | 4,541,655    | 4,541,655       |
| Financial Liabilities              |              |            |                         |              |                 |
| Accommodation Bonds / RAD's        | -            | -          | 9,457,171               | 9,457,171    | 9,457,171       |
| Lease Premiums                     |              |            |                         |              |                 |
| Apartments                         | -            | -          | 8,208,583               | 8,208,583    | 8,208,583       |
| Village                            | -            | -          | 18,247,250              | 18,247,250   | 18,247,250      |
| Trade and Other Payables           | -            | -          | 4,193,157               | 4,193,157    | 4,193,157       |
| Bank Borrowings - Secured          | -            | -          | -                       | -            | -               |
| Total Financial Liabilities        | -            | -          | 40,106,161              | 40,106,161   | 40,106,161      |
| Net Financial Assets / Liabilities | 2,756,993    | -          | (38,321,499)            | (35,564,506) | (35,564,506)    |

Weighted average interest rate financial assets = 6.20% (2015 6.20%) Weighted average interest rate financial liabilities = 3.75% (2015 4.21%)

|   | 2016<br>\$ | 2015<br>\$ |
|---|------------|------------|
| 13. Profit before Income Tax  |            |            |
| Auditors remuneration for   |            |            |
| - Auditing the financial report                                       | 7,290      | 7,015      |
| - Other auditing services   | 610        | 650        |
| Depreciation expense  | 1,764,624  | 1,919,593  |
| Amount provided/(over-provided)for employee entitlements              | 361,417    | 161,285    |
| Amount provided for uplift repayment                                  | 144,490    | 123,931    |
| Profit on disposal of assets  | -          | 35,859     |
| Interest paid - expensed  | 97,564     | 24,212     |
| Interest received – other persons                                     | 123,486    | 58,340     |
| Interest and bank charges paid - capitalized to Construction Projects | -          | 5,233      |
| Operating lease payments  | 44,350     | 45,177     |



#### 14. Capital Expenditure

#### **Capital Commitments**

The Company at 30 June 2016 had capital commitments on the following capital projects:

| Independent Living Villa's  | <b>2016</b><br><b>\$</b><br>569,000 | <b>2015</b><br><b>\$</b><br>825,000 |
|---|-------------------------------------|-------------------------------------|
| Operating lease commitments   | 2016<br>\$                          | 2015<br>\$                          |
| Non cancellable operating lease contracted for but not provided for in the financial statements |                                     |                                     |
| Minimum Lease payments payable  |                                     |                                     |
| Not later than 12 months  | 30,723                              | 35,703                              |
| Later than 12 months but not greater than five years  | -                                   | 26,459                              |
|   | 30,723                              | 62,162                              |

#### 16. Contingent Liabilities

There were no contingent liabilities as at 30 June 2016.

#### 17. Winding Up

In the event of the winding up of the company each member and each member who ceased to be a member in the previous year undertakes to contribute an amount not exceeding \$100 to meet outstanding liabilities or costs associated with winding up.

#### 18. Bonds paid by Instalment

Westmont has a number of residents who are paying their entry contribution (bond) by instalments. The value of \$160,000 (2015 \$175,500) of the future instalments has not been brought to account in the financial statements.



#### 19. Credit and Standby Arrangements with Bankers

The Company has established the following credit standby arrangements with bankers:-

| Type of Facility                                       | Amount of<br>Facility | Amount of<br>Facility<br>drawn down<br>at 30.06.16 |
|--|-----------------------|--|
| Civil Works & Village project (finance facility)       | 230,000               | Nil  |
| Bond liquidity (overdraft facility)                    | 1,500,000             | Nil  |
| Apartment Lease Premium liquidity (overdraft facility) | 500,000               | Nil  |
| Village Lease Premium liquidity (overdraft facility)   | 700,000               | Nil  |
| Trading liquidity (overdraft facility)                 | 500,000               | Nil  |

The Directors believe that with these arrangements, combined with projected future cash flows, all debts as they become due and payable will be met.

#### 20. Capital Management

Management controls the capital of the entity to ensure that adequate cash flows are generated to fund its program and that returns from investments are maximised within tolerable risk parameters. The Finance and Audit Committee ensures that the overall risk management strategy is in line with this objective.

The Finance and Audit Committee operates under policies approved by the Board of Directors. Risk management policies are approved and reviewed on a regular basis. These include credit risk policies and future cash flow requirements.

The entity's capital consists of financial liabilities, supported by financial assets.

Management effectively manages the entity's capital by assessing the entity's financial risks and responding to changes in these risks and in the market.

These responses may include the consideration of debt levels.

There have been no changes to the strategy adopted by management to control the capital of the entity since the previous year.

The gearing ratios for the year ending 30 June 2015 and 30 June 2016 are as follows:

|   | 2016<br>\$     | 2015<br>\$     |
|---|----------------|----------------|
| Total borrowings  | -              | -              |
| Less cash and cash equivalents  | (2,759,643)    | (977,852)      |
| Net debt  | ( 2,759,643)   | ( 977,852)     |
| Total equity (reserves & retained earnings)                                   | 15,241,840     | 14,587,813     |
| Total capital   | 15,241,840     | 14,587,813     |
| Gearing ratio   | not applicable | not applicable |
| Gearing ratio including accommodation bonds and lease premiums (refer Note 7) | 0.46%          | 0.47%          |

# Director's Declaration

The Directors of the Company declare that:

1. The financial statements and notes, as set out on schedules 1 to 4, are in accordance with the Corporations Act 2001 and the Australian Charities and Not-for-profits Commission Act 2012:

(a) comply with Accounting Standards, the Corporations Regulations 2001 and the Australian Charities and Not-for-profits Commission Regulation 2013; and

(b) give a true and fair view of the financial position as at 30 June 2016 and of the performance for the year ended on that date.

2. In the director's opinion there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

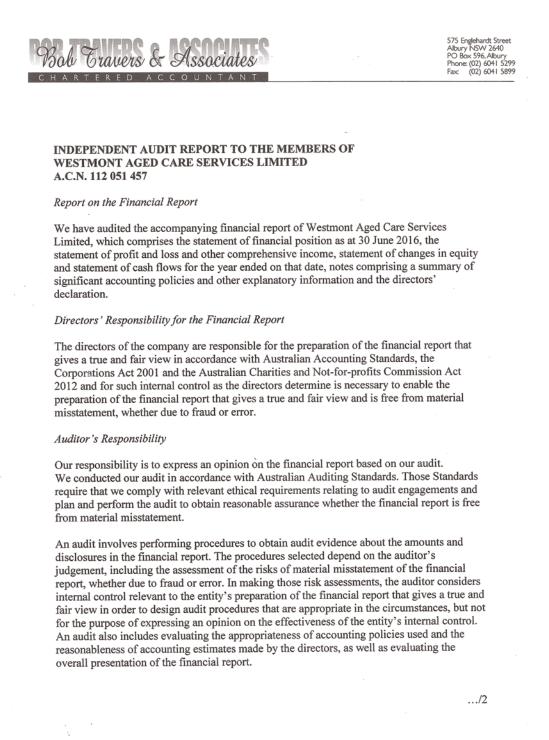
This declaration is made in accordance with a resolution of the Board of Directors.

Trevor McLean, Director

Director

Dated this 19th day of September 2016

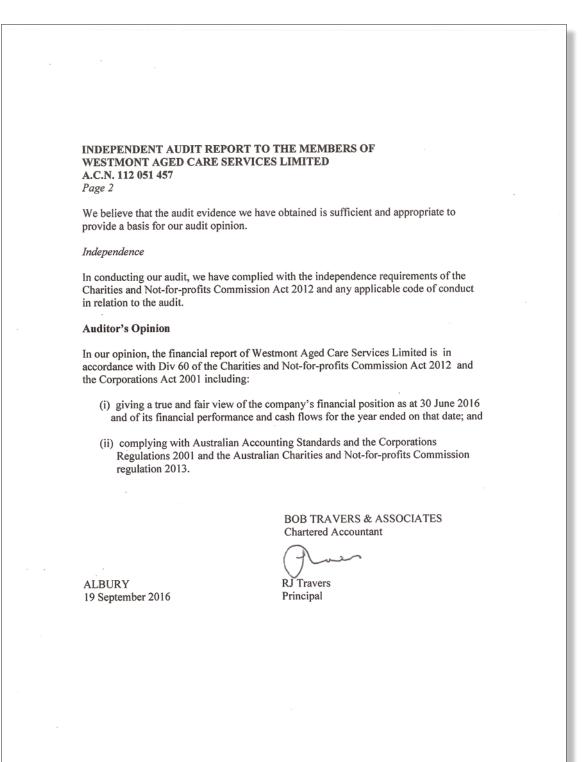
# Independent Audit Report



Chartered



# Independent Audit Report







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ABN 87 112 051 457 265 Baranduda Boulevard, Baranduda VIC 3691 P: 02 6043 9999 | E: admin@westmont.org.au www.westmont.org.au